

## Amspirit Lunch Buddy Agenda

Member's Name \_\_\_\_\_ Date \_\_\_/\_\_\_/\_\_\_

Tell me about your best meeting with an Amspirit member. Why was it so good?

What is your typical day like?

What advice would you give someone new to your business?

What would you do differently if you were just starting out?

Where is your industry headed in the next five years?

How do you differentiate your business from all others in your industry?

Is it working?

Who do you think is the easiest person in Amspirit to refer? Why?

Who is the hardest person in Amspirit to refer? Why?

How do you keep your name fresh in people's minds?

How do you follow up after you have met a person?

Give me an example of your perfect prospect?

Who is your B prospect? What can you do for them?

Who is your C prospect, and what can you do for them?

Give me one sentence that I can use to introduce you to a potential prospect.